

Baader & Heins

Baader & Heins Capital Management AG

A Company of / BAADER / Bank AG

Our philosophy is your satisfaction!

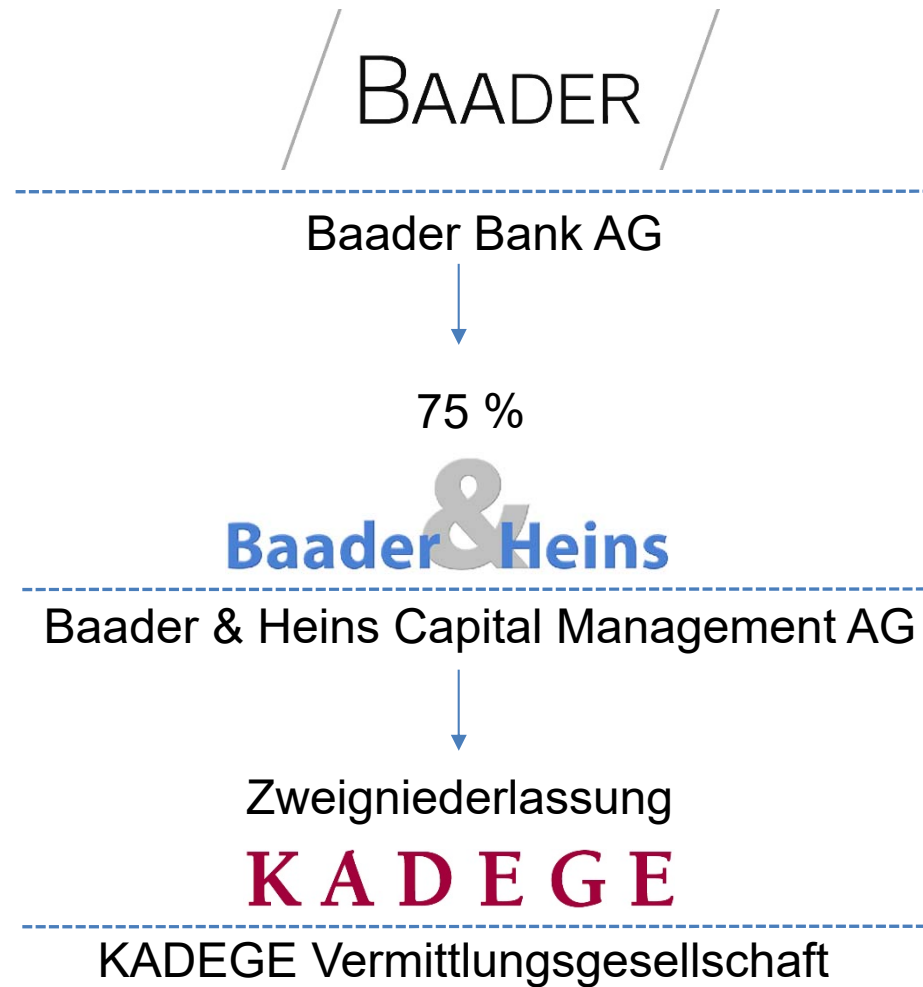
For us that includes an atmosphere of mutual respect, loyalty, openness, a constructive approach to conflicts and fairness in dealings with you and within our team.

We place the most exacting of demands on our employees to provide you with reliable and uncomplicated service, not to mention attractive offers, in line with our company philosophy:

Conditions are our strength

Our large network of national and international customers, and highly qualified employees, means that we are a reliable partner when it comes to helping strengthen your market position.

Group structure



Institutional customers



For more than twenty years we have been one of the leading specialists in our market segment, and exclusively support institutional customers such as:

Insurers

Pension funds

Provident funds

Chambers and trade associations

Foundations

Church institutions

Municipal corporations

Banks

Savings banks

Co-operative banks

Mortgage banks

Development banks

Building societies

Public sector

Historie



April	1992	Establishment of Heins & Seitz Capital Management GmbH in Munich
January	1997	Heins & Seitz Capital Management GmbH is subject to the supervision and control of the German Federal Banking Supervisory Office
December	2002	50% holding of Baader Bank AG
June	2003	Move to the new offices of Baader Bank AG in Unterschleissheim
January	2005	Top-up of holding of Baader Bank AG to 70%
June	2006	Conversion to a company limited by shares
February	2009	Increase of the holding to 75% Name change to Baader & Heins Capital Management AG
July	2009	100% holding in KADEGE GmbH & Co. KG
October	2013	Founding of SKALIS Asset Management AG

Team



Our success is the result of customer-oriented and individual support by our team.

We attach particular importance to taking the personal goals and interests of each individual into account, and building on this by offering appropriate further education measures. This means our employees have the opportunity to further hone their specialist skills inline with market requirements.



As a customer you benefit from a needs-based service by professionally qualified contact persons.

Team



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Business Areas / Money market



We cover the entire range of solvency coefficients for you from 0% to 100%. The following bearer and registered securities can be traded as investments or with a view to refinancing:

Debenture loans

Registered bonds

Bearer bonds

Funded bonds

Covered bonds

Debenture bonds

Public bonds

Savings certificates

Corporate bonds

Subordinated capital

Participatory capital

Supplementary capital

Dormant equity holdings

Business Areas / Money market



With us you can place deposits or raise funds on a short-term basis:

Overnight money

Fixed-term deposits

EONIA money

Variable credit lines

Commercial papers

Repurchase agreements

Business Areas / Derivative trading



We trade on your behalf exclusively in asset-linked derivatives with the following elements:

Interest swaps

Swaptions

Cross Currency Swaps

Credit Default Swaps

Call and put optionen

Caps, floors, collars

Forward rate agreements

Service / What we can do for you



Experienced traders, excellent service!

Baader & Heins not only works as an agency, but is also a reliable partner for the clearing, settlement and supply of market data.

Whether it concerns securities against transactions, the provision of borrowers' notes/registered security transactions or a §9 Registration in accordance with the German Securities Trading Act (WpHG), we work with Baader Bank AG to ensure that your requests are securely and efficiently processed.

We support you with market information for your liquidity and finance planning, for instance obtaining market players' valuation rates for certain call dates.

But Baader & Heins offers you even more – discover our wide range of free information and calculation tools at: www.baadermarkets.de

You can take us at our word at
Baader & Heins AG!

We'll turn this word into a contract!



We look forward to working with you!

Baader & Heins Capital Management AG

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